

BUSINESS UPDATE

August 2019

July Chamber Breakfast

Our July Breakfast saw a presentation by NSW Police where they outlined their local police strategies and the new 'Rise Up' program initiative.

Det Supt Chad Gliies spoke about the new staff that will be coming to the Hunter Valley command. There will be approximately 1500 new Police officers over the next 5 years. It is expected that locally we will receive 11 new officers—3 sergeants and the balance as probationary constables.



Det Steve Benson spoke about the major focus on youth related crime, hence the Rise Up programs run through the PCYC. Kids can call in for breakfast, join exercise programs and we really want kids back into their education as part of the program. Det Benson says that youth related crime is a community issue and requires a community approach to fix it. Sgt Denise Lynch gave a very informative presentation on the success of 'Rise Up' program in Western Sydney and the potential roll-out in Muswellbrook.

For more information on the Rise Up program contact the PCYC.

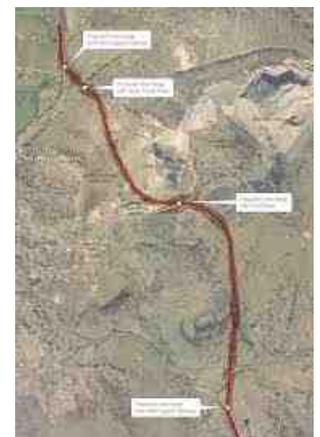
Muswellbrook Bypass Survey

During August the Chamber will be conducting the first of a number of expected surveys in relation to Muswellbrook Bypass that was announced just prior to the last State election.

The current survey will be conducted face-to-face and will initially focus on businesses on the New England Highway, Sydney Street and the CBD.

Questions contained in this survey cover areas such as:

Announcement awareness, time frame expectations, impact expectations, communication and consultation expectations and when planning for post Bypass revitalisation should begin.



Our next Breakfast is Tuesday 13th August at the Muswellbrook RSL Club

Theme: Local Procurement—Policies & Channels

Speakers from local mines will provide insights into their local Procurement policies and channels.

Full details on page 7 and invitations will be emailed soon so please 'save the date'.

YOUR MCCI BOARD OF DIRECTORS

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MEMBERSHIP RENEWAL

Muswellbrook Chamber of Commerce and Industry membership renewals are now due!

The Muswellbrook Chamber of Commerce and Industry has a proud reputation as one of the strongest and proactive Chambers in the region. This is in part thanks to the strong support of its members. With much happening in region, such as the Muswellbrook Bypass, the Chamber will need your ongoing support to ensure that it can continue to represent you on such issues and also continue to provide a range of programs and services to support you and your business.



Our telephone numbers have changed

Our main contact phone number for the Chamber has now changed. For all phone enquires please call:

Phone:

0438 517 311



FOLLOW US ON facebook

The Chamber will be utilizing Facebook more and more to post updates on your Chamber, Member News and what's happening in the broader community:

<https://www.facebook.com/Muswellbrook-Chamber-of-Commerce-Industry-Inc-200745070000331/?ref=bookmarks>



The Chamber is pleased to welcome the support of the following new members.



DK Heavy Plant Services is a complete service provider, and an established mining and repair business located in the Hunter Valley region, servicing local coal mines in the area.

DAYARNE SMITH
copywriter

Based here in the Hunter Valley Dayarne has more than 15 years' experience as a journalist and newspaper editor, copywriter, social media manager and marketing consultant.

OUR MISSION

'To represent, promote and encourage business enterprise in Muswellbrook and its districts'

Mangoola Coal Continued Operations Project

MANGOOLA
OPEN CUT
GLENCORE

The Mangoola mine has been operating since 2010 with an approval to mine 13.5mtpa ROM, until 2029. Mangoola is now making application to extend the mines life by one (1) year to 2030.

The application to the Department of Planning & Environment and the EIS are on public exhibition until 28th August, 2019.

The Mangoola operation has made considerable contributions to the State & Upper Hunter economies and has been particularly beneficial to Muswellbrook & Denman businesses.



The Continuation Project provides many economic benefits, including –

- ◆ ongoing use of the mine’s infrastructure
- ◆ continued employment of 400 people with a peak of 480 in the construction phase
- ◆ continued benefits to local businesses, service providers and their employees of an estimated \$92.6M
- ◆ royalty revenue of \$121M to the NSW State Government
- ◆ a fully integrated rehabilitation program and final land form in accordance with leading practice natural landform design principles across the existing and proposed mining areas

On 26th June this year, Chamber Board members took the opportunity to visit the Mangoola Mine to see first-hand how the mine operates and, in particular, how the rehabilitation works are progressing. The Board was impressed with the quality and extent of the rehab. works. The revegetation techniques used are very effective with mined areas being quickly formed, top-dressed and seeded with native plants. The plant growth appears quite vigorous, despite the drought. The Board thanks Mangoola General Manager, Nick Slater and Environmental & Community Manager, Nathan Lane for their open discussion and very informative presentation and site tour.

The Chamber will be making a submission to the DPE and welcomes all member’s comments to better inform our submission. All businesses can make submissions directly to the DPE and we encourage you to do so. If you make a submission, we would appreciate a copy being forwarded to info@muswellbrookchamber.com.au



The link to the DPE documents can be found at – www.planningportal.nsw.gov.au/major-projects/projects/10131

It is important that businesses dealing directly with Mangoola or see the indirect benefits of the operation, make their views known.

Mike Kelly
President MCCI





Business School for SMEs

The Chamber is excited to announce that we will be introducing a new program to support our members. The Best practice Business School for SMEs will be an ongoing program made up of various modules on topics that affect all businesses. The program will be facilitated by the Chamber via the John Peterson's business mastery program.

The first of these modules will be 'Fix your Cashflow in 6 Weeks' and will be available to MCCI members for an introductory price of just \$99!

Full details on the program, and the Fix your Cashflow in 6 Weeks module, will be sent out to members in the coming days.



John Peterson world leading business advisor, coach and mentor



FIX YOUR CASHFLOW IN 6 WEEKS

21 Aug 2019 | 8am - 10am **\$99**

Are you sick and tired of making a profit but having little or nothing to show for it?

Or perhaps having a tax bill, and not having enough money in the bank to cover this?

What about too much month left at the end of the money?

Learn how to fix your cashflow in only six weeks!

Welcome to the Best Practice Business School

We all start a business on the cash flow cliff edge. But the reason why 92% of small businesses fail before their 11th anniversary is that they stay there. Learn how to move successfully away from the cashflow cliff edge and improve the quality of your business financial performance and your peace of mind.

You will learn a simple and easy to use system and gain the knowledge through this training to move slowly, steadily, and safely away from the edge and build a sustainable buffer. By moving away from the cashflow cliff edge, you reduce the probability of business failure. We will show you how to measure AND IMPROVE your cashflow performance every single day.

Never lose sleep again over cashflow!

In just six weeks, we will provide you a series of easy to follow, brief and powerful training sessions, a game plan to restructure your cashflow, and the software to support you no matter what bookkeeping platform you use. You will be provided with thorough training and mentoring. This system is designed to focus business owners on the right things and implement daily success strategies that work every time, even for people who have no financial training at all.

Rather than try to forecast external events which are outside your control, this program will put in place a plan to deal with the unpredictable, giving you the capacity to respond. Just like a car with good suspension can absorb the shock when it hits a pothole, we will provide your business with the suspension to absorb the shocks of unpredictable events.

Over time, you can then build impressive historical data and charts which show banks and investors that you have a savings history and a cash forecast to increase cash surplus.

Member Profile:

Hunter Plant Mechanics is proud to promote its new website hunterplantmechanics.com.au which now includes a new service offering for mine site maintenance auxiliary equipment. We provide an end to end inspection, reporting and quoting, service and repairs to both workshop and field service maintenance equipment. Contracting this service to us ensures high reliability and availability of your maintenance auxiliary equipment which translates into higher availability of your production equipment increasing the utilisation of your skilled workforce allowing them to work on priority production equipment.



We ensure a predictable cost base, time frame and service quality which is faster, more efficient and transparent. We also offer sales and hire of equipment allowing us to be your one stop shop for all your maintenance auxiliary equipment.

Part of product line up is an innovative combination jack/stand which has a threaded mechanical lock accurate to 1mm, a pivoting base which solves the expensive issue of side loading and overall makes maintenance more cost effective, provides less headaches and safer for your team.

We find that without these features, your existing jack/stand fleet will over time fail prematurely leading to expensive repair or rebuild costs and your teams without a vital piece of maintenance equipment; does this issue affect the lifecycle cost of your current jack/stand fleet?

For more information on our innovative products and services or how we can help you solve your current maintenance issues, please visit our new website hunterplantmechanics.com.au and follow us on facebook or linkedin



Hunter Plant Mechanics
 33 Pretoria Row McCullys Gap
 P: 65435107 or 0439 436 830
 E: hpm@activ8.com.au
 W: hunterplantmechanics.com.au



THE UNIVERSITY OF
NEWCASTLE
 AUSTRALIA

University of Newcastle Strategic Plan

Hunter Research Foundation is calling for input on the development of a new Strategic Plan for the University of Newcastle.

Kim Britton, a recent presenter at our Chamber Breakfast, is asking interested Chamber members to provide input into a new Strategic Plan being developed by the University. Vice-Chancellor Prof Alex Zelinsky AO wants the University's plan to be a plan for its regions. They would like to hear from Upper Hunter business owners and operators. How do you think your business or industry will evolve over the next five years? How can the University help you (through education, research or engagement) to achieve your objectives?

If you are interested to provide input or to find out more, please contact Kim at: kim.brutton@newcastle.edu.au or by phoning 4985 4304



Knowing that small businesses are critical to the NSW economy, the NSW Government and TAFE NSW have partnered in the *Skills for Business* training initiative to help eligible business owners with 199 employees or fewer to build skills central to starting and growing innovative successful small businesses.

Skills for Business training is fully subsidised by the NSW Government, so if your business is eligible, there will be no charge to owners or employees who want to participate.

Online training through TAFE Digital provides access to skills anytime and anywhere. With no set class times, training is conducted at your own pace. Units focus on digital literacy, financial literacy and general business management to help your business be better prepared for the future.

The online delivery includes live tutorials with trainers and fellow participants, which allows small business owners and employees to collaborate and seek feedback on business ideas, challenges and plans.

All our live tutorials are recorded and able to be viewed anytime at your convenience. Additionally, subject matter experts are invited to live tutorials to coach, support and discuss needs, challenges and opportunities with business owners and employees.

Choose from a single training unit, multiple training units or an accredited qualification to give your business the know-how it needs to succeed in today's changing world.

Find out more at [tafensw.edu.au/skillsforbusiness](https://www.tafensw.edu.au/skillsforbusiness)



MUSWELLBROOK
CHAMBER
OF COMMERCE
& INDUSTRY

Tuesday 13th August 2019

CHAMBER BREAKFAST

Muswellbrook RSL Club

7am—9am Bridge Street, Muswellbrook



MCCI invites members and guests to come along to our August breakfast. The Upper Hunter Dialogue has organised a number of local Mining Companies to outline their

Local Procurement Policies and Channels.

Speakers include:

UHMD

James Barben

BHP MT Arthur Coal/C-Res

David Boshoff (General Manager)

John Aurisch (Business Development Manager C-Res)

Mach Energy—Mount Pleasant Operations

Richard Bailey (General Manager Operations)

Simon Collins (Procurement Specialist)

Bengalla Mining Company

Phil Hollway (Procurement Superintendent)

Thiess

Heather Parry (NSW Operations Manager)



**Upper Hunter
Mining Dialogue**

COST:

\$30.00 for members

\$35.00 for non-members

RSVPs close midday,

Friday 9th August 2019

info@muswellbrookchamber.com.au

Price includes a hot buffet breakfast and tea & coffee.



RSVP to Wayne on info@muswellbrookchamber.com.au by midday Friday 9th August

Payment options: Card or cash on the day or request an invoice with your RSVP.

Please advise any dietary requirements with your RSVP.

RSVPs are compulsory and must be paid. If you are unable to attend you may send a colleague in your place.

DATES FOR YOUR DIARY



**SAT to SUN
3rd –4th August**

Hunter Valley
Beer & BBQ
Festival
Hope Estate

**SATURDAY
10th August**

Winter Feast
Hollydene
Estate
[See More](#)

**TUESDAY
13th August**

MCCI Breakfast
Muswellbrook
RSL Club

**THURSDAY
15th August**

Gold Sponsorship
Launch
Muswellbrook
Race Club
[See more](#)

**TUES—THUR
20 –22 August**

Ag-Quip
Gunnedah
[See More](#)

**FRIDAY
23rd August**

Upper Hunter
Golf Day
(Rescue Helicopter)

**TUESDAY
3rd September**

MCCI Breakfast
Muswellbrook
Race Club

**SUNDAY
8th September**

Gillbert & Sullivan
‘Out of Tune’
Upper Hunter
Conservatorium
of Music

**Gilbert & Sullivan:
OUT OF TUNE**
HOSTED BY TONY NEATE

*“An afternoon of music & monologue
highlighting the collaboration and
conflict of Gilbert & Sullivan”*

**Sunday 8
September
at 2pm**

Atherstone Room
Upper Hunter
Conservatorium of Music
Bridge Street
Muswellbrook

TICKETS:
Adults: \$20
Students/ Concession: \$10
trybooking.com/BDKSX

HOLLYDENE ESTATE PRESENTS

**Winter
Feast**

Saturday 10th August 2019
Arrival 6pm

Join us for a fun night of wine,
dancing, food & Good times!

MENU
Mulled wine & canapes on arrival
Banquet style slow cooked meats
and roasted Vegetables
delectable desserts

PRICE
\$85 per head
Includes a glass of mulled
wine, canapes, Main Meal,
Dessert & Live Music

To confirm your booking full payment is required.
call 65764007 to secure your table.

Bus transfers will be available from local pick-ups for an additional fee

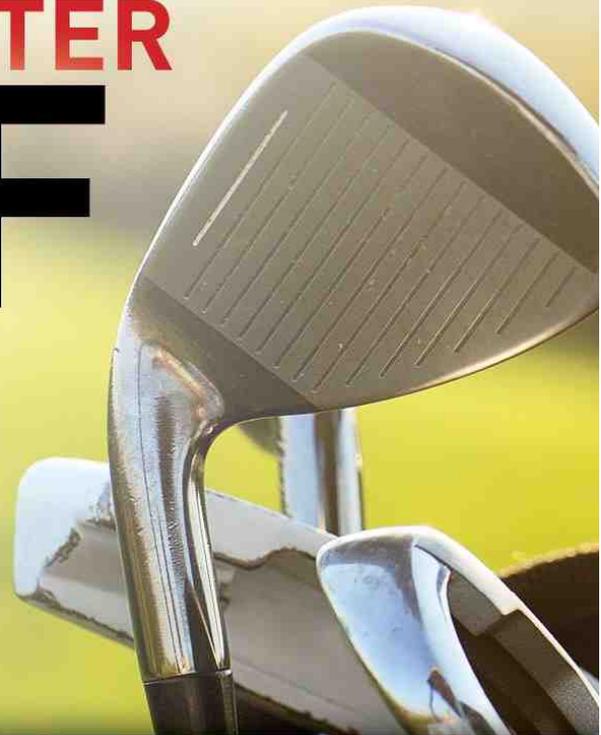


Westpac Rescue Helicopter Service



UPPER HUNTER GOLF DAY

23 AUGUST 2019
MUSWELLBROOK GOLF CLUB



TEAM PACKAGE - \$360

- Includes Golf for 4 people
- BBQ lunch
- commemorative player gift
- presentation function

HOLE SPONSORSHIP - \$700

- Includes opportunity to promote product & services on hole sponsored
- Team registration for 4 people
- BBQ Lunch
- commemorative player gift
- presentation function

BOOK NOW

Call Danny Eather **0439 072 077**
or visit www.rescuehelicopter.com.au/events

Your support keeps us flying as a free service 24-7





GOLD SPONSORS LAUNCH 2019

We invite you to attend our
Gold Sponsors Launch

Enjoy a drink and canapes on us, meet other Hunter Valley Businesses & learn more about our Gold Sponsors Club for 2020.

Date: Thursday, 15th August 2019

Time: from 5pm

Venue: 'Silks' Function Room
Muswellbrook Race Club
Racecourse Road, Muswellbrook

Dress: Smart Casual

RSVP: Monday 12th August 2019

Phone: 02 6541 1699

Email: admin@muswellbrookraceclub.com.au

Nine (9) performances from 26th July to 10th August

MATS
Muswellbrook Amateur Theatrical Society Inc

Upper Hunter Conservatorium of Music
Muswellbrook Concert Band

Disney THE LITTLE MERMAID

OPENING 26 JULY 2019

WWW.MATS.ORG.AU

MUSIC BY	LYRICS BY	BOOK BY
ALAN MENKEN	HOWARD ASHMAN	GLENN SLATER
		DOUG WRIGHT

BASED ON HANS CHRISTIAN ANDERSON STORY AND THE DISNEY FILM
 PRODUCED BY HOWARD ASHMAN & JOHN MUSKER
 AND WRITTEN AND DIRECTED BY JOHN MUSKER AND RON CLEMENTS
 ORIGINALLY PRODUCED BY
 DISNEY THEATRICAL PRODUCTIONS
 LICENSED EXCLUSIVELY BY MUSIC THEATRE INTERNATIONAL (AUSTRALASIA).
 ALL PERFORMANCE MATERIALS SUPPLIED BY HAL LEONARD AUSTRALIA.

PROUDLY SPONSORED BY



2019-2020 Muswellbrook Chamber of Commerce & Industry (Inc) Members' Directory

Aaron Henry Optometrist	Edward Higgins Parkinson—First National Real Estate	Maxwell Spark Electrical Pty Ltd	Roger Skinner Photography
AQC Dartbrook and Management Pty Ltd	Elks Enterprises Pty Ltd	Melanie's Jewellers	Ruthz Management Solutions
A Corp Computers	Fairfax Regional Media	Merton Living	SGS Australia
APM Employment Services	Final Form Regeneration	Milwain & Sons	SNP Security
AGL Energy Limited	Fyfe Pty Ltd	Monadelphous Engineering Pty Ltd	South Muswellbrook Newsagency
Allweld Services	GJ's by the Lake	Monteath Powys	Sparke Helmore Lawyers
ANZ Bank	Godolphin Australia	MRS Services	Success Tax Professionals
Austrmine Limited	Gowing Advisory Chartered Accountants	Muswellbrook Coal Co	Supply Solutions Group
Baybrook Motor Inn	Greentree Financial	Muswellbrook & District Workers' Club	Telstra Shop—Muswellbrook
Bengalla Mining Company	Hair by Maddi	Muswellbrook Floral Studio	TAFE NSW
BHP Billiton Mount Arthur Coal	Harvey Norman Muswellbrook	Muswellbrook Golf Club	T E Painting
Big Lift Cranes & Heavy Haulage	Harvey Recruitment	Muswellbrook Home Timber & Hardware	Teterin Supply
Blackrock Industries	Hello Fleur	Muswellbrook PCYC	The Business Centre
Bowditch Earthmoving	Hermitage Motel	Muswellbrook Post Shop	The Happy Tooth Muswellbrook
Briken Group Services	Hitachi Construction Machinery	Muswellbrook Race Club Ltd	The Chop Shop Butchery
Brook Medical Centre	Hollydene Estate Wines + Vines Restaurant	Muswellbrook RSL Sub-Branch Club	The Red Door Community Kitchen
Brook Outdoors	Hunter Belle Cheese	Muswellbrook Security Services	The Remington
C-Res	Hunter Plant Mechanics	Muswellbrook Shire Council	Thiess Pty Ltd
Catalyst Plus	Hunter Prestige Catering	Muswellbrook South Public School	Tradecore Industries Pty Ltd
Central Arcade Pty Ltd	Hunter Region Business Hub	Muswellbrook Steel Supplies P/L	TransCare Hunter Ltd
Challenge Community Services	Hunter Valley Elite Window Tinting	National Australia Bank	Tutt Bryant Heavy Lift & Shift
Chandler Macleod Group	Hunter Valley Mediation Services	National Plant & Equipment	Two Rivers Wines
Commonwealth Bank of Australia	Hunter Valley Printing	New Lucky Star Bistro	Unity Bank
Compass Housing	Ice Box Liquor	Newcastle Permanent Building Society	UON Upper Hunter
Comprint Solutions Pty Ltd	Industrial Drone Services	NJR Engineering	Upper Hunter Community Services
Coolmore Australia	Integratedliving Australia Ltd	Northwest Mining Company	Upper Hunter Computers
CPR Pest Management Services	itravel Muswellbrook	OAS Technology Group	Upper Conservatorium of Music
CRJ Maintenance	Joplin Lawyers	PicBox Photobooth	Upper Hunter Fire Protection
Curtis Gant Betts	JTS Realty	Pirtek Muswellbrook	Upper Hunter Show Inc
Davies Thompson & Wright Services	Jennifer Lecky & Associates	Prince of Wales Tavern	Valley Fasteners Muswellbrook
Dayarne Smith Copywriter	Joblink Plus Muswellbrook	Pukara Estate	Warburton Estate Agents
Denman Legal Pty Ltd	LJ Hooker Muswellbrook	Pumps & Pipeline Services P/L	Warrior Disability Services
DK Heavy Plant services	MACH Energy Australia Pty Ltd	Radio Hunter Valley	Wear Parts Services
Double Picc	MRS Services	Railway Hotel	Westpac Rescue Helicopter Service
Doug & Roslyn Cleal	MV Solar Pty Ltd	Raine & Horne Muswellbrook	Wideland Motor Group
Elegance Hair & Beauty	Mangoola Coal Operations	Reg Osborn Pty Ltd	Wild Group Pty Ltd
EMF Group Pty Ltd	Mark Diggins Solicitor	Regional Australia Bank	Yore Contractors Pty Ltd
Edmonds Joinery			Youth Express